

National Association of Investors Corporation

**Consolidated Financial Report
with Additional Information
September 30, 2009**

National Association of Investors Corporation

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Independent Auditor's Report

To the Board of Directors
National Association of Investors
Corporation

We have audited the accompanying consolidated balance sheet of National Association of Investors Corporation (the "Organization") as of September 30, 2009 and 2008 and the related consolidated statements of activities, changes in net assets, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of National Association of Investors Corporation at September 30, 2009 and 2008 and the consolidated changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Plante & Moran, PLLC

April 13, 2010

National Association of Investors Corporation

Consolidated Balance Sheet

	September 30, 2009	September 30, 2008
	<u> </u>	<u> </u>
Assets		
Current Assets		
Cash and cash equivalents - Home office	\$ 644,125	\$ 1,663,785
Cash and cash equivalents - Chapters	626,184	799,894
Accounts receivable - Net	192,999	381,679
Investments - Home office (Note 2)	155,196	5,084
Investments - Chapters (Note 2)	322,827	232,870
Inventories	152,158	158,991
Prepaid expenses and other current assets	242,826	246,524
	<u> </u>	<u> </u>
Total current assets	2,336,315	3,488,827
Investments - Home office (Note 2)	745,164	801,880
Intangible Assets - Net (Note 8)	1,048,430	-
Goodwill - Net (Note 8)	4,337,265	-
Property and Equipment - Net (Note 4)	3,182,113	3,730,103
	<u> </u>	<u> </u>
Total assets	<u><u>\$ 11,649,287</u></u>	<u><u>\$ 8,020,810</u></u>
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	\$ 226,556	\$ 203,163
Deferred revenue	1,664,045	1,812,528
Current portion of contingent liability - Merger earn-out payment (Note 8)	628,582	-
Accrued liabilities and other:		
Accrued compensation	136,751	248,167
Current portion of deferred compensation (Note 1)	-	77,498
Other accrued liabilities	74,198	42,465
	<u> </u>	<u> </u>
Total current liabilities	2,730,132	2,383,821
Long-term Liabilities - Deferred revenue	859,581	800,542
Contingent Liability - Merger earn-out payment (Note 8)	4,202,331	-
	<u> </u>	<u> </u>
Total liabilities	7,792,044	3,184,363
Net Assets		
Unrestricted	3,807,243	4,816,442
Temporarily restricted	50,000	20,005
	<u> </u>	<u> </u>
Total net assets	3,857,243	4,836,447
	<u> </u>	<u> </u>
Total liabilities and net assets	<u><u>\$ 11,649,287</u></u>	<u><u>\$ 8,020,810</u></u>

National Association of Investors Corporation

Consolidated Statement of Activities

	Year Ended	
	September 30, 2009	September 30, 2008
Changes in Net Assets		
Revenue and gains (losses):		
Software sales	\$ 637,611	\$ 398,102
Publication, book, and other sales	61,144	108,234
National Convention and other conference sales	225,885	362,745
Chapter program sales	261,016	494,481
Other sales	30,197	53,766
Corporate membership dues	186,323	236,149
Club membership dues	1,941,968	2,285,969
Individual membership dues	1,025,606	1,049,537
Online premium service membership dues	452,999	436,033
Subscriptions and advertising	326,263	431,880
Grant revenue	20,000	250,540
Investment income (loss)	1,828	(77,545)
Royalty and other income	271,677	340,041
Settlement of deferred compensation liability (Note 1)	-	749,098
Total revenue and gains	5,442,517	7,119,030
Operating expenses	6,421,721	8,540,652
Decrease in Net Assets	\$ (979,204)	\$ (1,421,622)

National Association of Investors Corporation

Consolidated Statement of Changes in Net Assets

	Year Ended	
	September 30, 2009	September 30, 2008
Changes in Unrestricted Net Assets		
Revenue and gains	\$ 5,392,517	\$ 7,099,025
Net assets released from restrictions	20,005	46,445
Expenses, losses, and transfers	<u>(6,421,721)</u>	<u>(8,540,652)</u>
Decrease in Unrestricted Net Assets	(1,009,199)	(1,395,182)
Increase (Decrease) in Temporarily Restricted Net Assets	<u>29,995</u>	<u>(26,440)</u>
Decrease in Net Assets	(979,204)	(1,421,622)
Net Assets - Beginning of year	<u>4,836,447</u>	<u>6,258,069</u>
Net Assets - End of year	<u>\$ 3,857,243</u>	<u>\$ 4,836,447</u>

National Association of Investors Corporation

Consolidated Statement of Cash Flows

	Year Ended	
	September 30, 2009	September 30, 2008
Cash Flows from Operating Activities		
Decrease in net assets	\$ (979,204)	\$ (1,421,622)
Adjustments to reconcile decrease in net assets to net cash from operating activities:		
Depreciation	584,059	664,753
Amortization	185,714	-
(Gain) loss on sale of property and equipment	(5,746)	274
Deferred compensation	(77,498)	(1,799,162)
Settlement of deferred compensation liability	-	(749,098)
Increase in intangible assets related to merger	(1,084,583)	-
Increase in goodwill related to merger	(4,486,826)	-
Increase in contingent liabilities - Earn-out payments	4,830,913	-
Net realized and unrealized investment loss	57,094	247,465
Changes in operating assets and liabilities which provided (used) cash:		
Accounts receivable	161,021	(51,626)
Inventory	6,833	96,279
Prepaid expenses and other current assets	3,698	121,651
Accounts payable	51,052	(427,457)
Deferred revenue	(89,444)	(71,841)
Other accrued liabilities	31,733	(55,242)
Accrued compensation	(111,416)	(108,782)
Net cash used in operating activities	(922,600)	(3,554,408)
Cash Flows from Investing Activities		
Purchase of property, buildings, and equipment	(30,322)	(19,183)
Purchases of investments	(247,548)	(278,917)
Proceeds from sales of investments	7,100	4,284,220
Net cash (used in) provided by investing activities	(270,770)	3,986,120
Net (Decrease) Increase in Cash and Cash Equivalents	(1,193,370)	431,712
Cash and Cash Equivalents - Beginning of year	2,463,679	2,031,967
Cash and Cash Equivalents - End of year	\$ 1,270,309	\$ 2,463,679
Cash and cash equivalents are comprised of the following:		
Home office	\$ 644,125	\$ 1,663,785
Chapters	626,184	799,894
Total	\$ 1,270,309	\$ 2,463,679

National Association of Investors Corporation

Notes to Consolidated Financial Statements September 30, 2009 and 2008

Note 1 - Nature of Business and Significant Accounting Policies

Nature of Organization - National Association of Investors Corporation (NAIC or the "Organization") is engaged in investment education, providing members with instruction, methods, and tools to make informed investment decisions. Revenue consists primarily of membership dues, subscriptions, and sales of publications and market analysis tools to members throughout the country.

Effective June 1, 2009, NAIC acquired all stock of ICLUB, Inc. (ICLUB), a for-profit entity and previous vendor of NAIC's. ICLUB's revenue consists primarily of sales of software, publications, and market analysis tools to NAIC members throughout the country. ICLUB, Inc.'s activity for the stub period of June 1, 2009 (date of acquisition) through September 31, 2009 has been consolidated with that activity of NAIC. Additional details regarding this merger can be found in Note 8 to the consolidated financial statements.

Significant accounting policies are as follows:

Revenue Recognition - Membership dues and publication subscriptions are deferred and recognized ratably over the applicable term. Advertising revenue is recognized at the time of publication. Sales revenue is recognized at the time of shipment to members.

Cash Equivalents - NAIC considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents.

Investments - The Organization invests in various investment securities, which are recorded at fair value based on quoted market prices. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the consolidated balance sheet.

Accounts Receivable - Accounts receivable are stated at invoice amounts. An allowance for doubtful accounts is established based on a specific assessment of all invoices that remain unpaid following normal payment periods. All amounts deemed uncollectible are charged against the allowance for doubtful accounts in the period that determination is made. The allowance for doubtful accounts was approximately \$18,000 and \$24,000 as of September 30, 2009 and 2008, respectively.

Inventory - Inventories consist of investment software, books, and publications for sale to members recorded at the lower of cost or market determined using the first-in, first-out (FIFO) method of valuation.

National Association of Investors Corporation

Notes to Consolidated Financial Statements September 30, 2009 and 2008

Note I - Nature of Business and Significant Accounting Policies (Continued)

Property and Equipment - Property and equipment are recorded at cost. Depreciation is computed principally on the straight-line basis over the estimated useful lives of the assets. Costs of maintenance and repairs are charged to expense when incurred.

Intangible Assets and Goodwill - Acquired intangible assets subject to amortization are stated at fair market value and are amortized using the straight-line method over the estimated useful lives of the assets. Intangible assets include software development costs, customer lists, domain names, and goodwill acquired in the merger with ICLUB. All assets were valued at estimated fair market value at the date of the merger. Intangible assets that are subject to amortization are reviewed for potential impairment whenever events or circumstances indicate that carrying amounts may not be recoverable. There were no impairments recognized during 2009. Accumulated amortization as of September 30, 2009 for intangibles and goodwill totaled \$36,153 and \$149,561, respectively. Amortization expense for the year ended September 30, 2009 was \$185,714.

Federal Income Taxes - NAIC is a tax-exempt organization; however, federal taxes are payable on its unrelated business income, comprised solely of advertising income net of direct advertising expenses. NAIC's wholly owned subsidiary, ICLUB, is a for-profit entity and subject to income taxes.

Profit-sharing Plan - NAIC has a defined contribution profit-sharing plan covering substantially all employees with more than six months of service. The benefits are based on years of service and discretionary employer contributions are based on net profit of NAIC as a percentage of participants' wages. There was no profit-sharing expense for fiscal years 2009 or 2008.

Deferred Compensation and Employment Agreements - NAIC had two deferred compensation arrangements with a former officer and employment agreements with two executives. One of the deferred compensation arrangements was fully funded and provided for a lump-sum benefit at retirement. The other deferred compensation arrangement provided annual defined benefits for the former officer's lifetime. Effective May 27, 2008, NAIC and the former officer agreed to terminate the arrangements and cease all benefit payments. The funded portion of the agreement was transferred to the officer during September 2008. As of September 30, 2008, there was no longer any obligation under these agreements.

National Association of Investors Corporation

Notes to Consolidated Financial Statements September 30, 2009 and 2008

Note I - Nature of Business and Significant Accounting Policies (Continued)

One employment agreement was in effect for an executive through June 30, 2007, at which point the executive terminated employment. In conjunction with the executive's termination, a severance agreement was entered into which provided for salary and various benefits through May 2008. As of September 30, 2008, there was no longer any obligation under this agreement.

Upon settlement of the agreements mentioned above, NAIC had recorded a gain totaling \$749,098 in 2008.

The second employment agreement provided for salary and various benefits and expired in fiscal year 2009. As of September 30, 2009, all amounts have been paid and there was no longer any obligation under this agreement.

Deferred compensation expense for fiscal years ended September 30, 2009 and 2008 totaled \$7,789 and \$127,372, respectively.

Contributions - Contributions of cash and other assets, including unconditional promises to give in the future, are reported as revenue when received, measured at fair value. Contributions without donor-imposed restrictions and contributions with donor-imposed time or purpose restrictions that are met in the same period as the gift are both reported as unrestricted support. Other restricted gifts are reported as restricted support and temporarily or permanently restricted net assets. There were no permanently restricted assets at September 30, 2009 or 2008.

Advertising Costs - Advertising costs are charged to operations when incurred. Advertising expense for fiscal years 2009 and 2008 totaled \$14,357 and \$29,360, respectively.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue, expenses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Accounting for Uncertainty in Income Taxes (FIN 48) - In July 2006, the FASB issued FASB Interpretation No. 48 (FIN 48), *Accounting for Uncertainty in Income Taxes*. FIN 48 clarifies the guidance for the recognition and measurement of income tax benefits related to uncertain tax positions in accordance with SFAS No. 109, *Accounting for Income Taxes*. FIN 48 will be effective for the fiscal year beginning October 1, 2009. NAIC is currently assessing the impact this interpretation will have on its consolidated financial statements.

National Association of Investors Corporation

Notes to Consolidated Financial Statements September 30, 2009 and 2008

Note 1 - Nature of Business and Significant Accounting Policies (Continued)

Functional Allocation of Expenses - The expense of providing NAIC's program services totaled approximately \$5,329,000 and \$7,189,000, management and general expenses totaled \$1,010,000 and \$1,170,000, and membership development expenses totaled \$83,000 and \$181,000 for fiscal years 2009 and 2008, respectively.

Reclassification - Certain reclassifications were made to the amounts in the 2008 consolidated financial statements to conform to the classifications used in 2009.

Subsequent Events - The consolidated financial statements and related disclosures include evaluation of events up through and including April 13, 2010, which is the date the consolidated financial statements were issued.

Note 2 - Investments

Investments consisted of the following at September 30:

	2009	2008
U.S. government and municipal securities	\$ 107,500	\$ 99,438
Certificates of deposits	478,023	237,954
Corporate bonds	52,764	46,595
Equity securities	443,971	508,008
Mutual funds	140,929	147,839
Total	<u>\$ 1,223,187</u>	<u>\$ 1,039,834</u>

Investment income (loss) for the years ended September 30, 2009 and 2008 consists of the following:

	2009	2008
Dividends and interest	\$ 58,922	\$ 169,920
Net realized and unrealized loss	<u>(57,094)</u>	<u>(247,465)</u>
Total	<u>\$ 1,828</u>	<u>\$ (77,545)</u>

National Association of Investors Corporation

Notes to Consolidated Financial Statements September 30, 2009 and 2008

Note 3 - Fair Value Measurements

As of October 1, 2008, NAIC adopted Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* (SFAS 157). SFAS 157 clarifies the definition of fair value, establishes a framework for measuring fair value, and expands the disclosures for fair value measurements. The standard applies under other accounting pronouncements that require or permit fair value measurements and does not require any new fair value measurements. The provisions of SFAS 157 are effective prospectively for periods beginning October 1, 2008 for financial assets and liabilities and for periods beginning October 1, 2009 for nonfinancial assets and liabilities as a result of the deferral of the effective date of SFAS 157 provided by FSP FAS 157-2. The implementation of the provisions of SFAS 157 for financial assets and liabilities as of October 1, 2008 did not have a material impact on NAIC's consolidated financial statements.

In general, fair values determined by Level 1 inputs use quoted prices in active markets for identical assets that NAIC has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets, and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. NAIC's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

NAIC measures all investments at fair value on a recurring basis. The fair value of investments is based primarily on Level 1 and Level 2 inputs as described above. The following table presents information about NAIC's assets measured at fair value on a recurring basis at September 30, 2009 and the valuation techniques used by NAIC to determine those fair values.

Assets Measured at Fair Value on a Recurring Basis at September 30, 2009

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at September 30, 2009
Assets - Trading securities	\$ 1,080,945	\$ 160,264	\$ -	\$ 1,241,209

National Association of Investors Corporation

Notes to Consolidated Financial Statements September 30, 2009 and 2008

Note 3 - Fair Value Measurements (Continued)

Other assets, including property and equipment, goodwill, intangible assets, and other assets acquired in business combinations, are also subject to periodic impairment assessments under other accounting principles generally accepted in the United States of America. These assets are not considered financial assets. Effective February 12, 2008, the FASB issued a staff position, FSP FAS 157-2, which delayed the applicability of FAS 157 to nonfinancial assets and liabilities until years beginning after November 15, 2008. Accordingly, these assets have been omitted from the above disclosures.

Note 4 - Property and Equipment

The cost of property and equipment is summarized as follows:

	2009	2008
Land	\$ 163,197	\$ 163,197
Building improvements	2,535,851	2,535,851
Machinery and equipment	3,911,505	3,949,272
Transportation equipment	30,666	30,666
Furniture and fixtures	605,123	604,750
Total cost	7,246,342	7,283,736
Accumulated depreciation	(4,064,229)	(3,553,633)
Net carrying amount	\$ 3,182,113	\$ 3,730,103

Depreciation expense was \$584,059 for 2009 and \$664,753 for 2008.

Note 5 - Income Taxes

During the year ended September 30, 1999, National Association of Investors Corporation was granted exemption from income taxes under Section 501(a), as described in Section 501(c)(3) of the Internal Revenue Code, effective May 20, 1998, with retroactive application under Section 501(c)(4) to inception.

During the year ended September 30, 2009, NAIC acquired ICLUB, a C Corporation, which is subject to federal and state income taxes. For the period of consolidation, ICLUB does not have any tax liability.

There was no cash paid for income taxes for the years ended September 30, 2009 or 2008. There are no temporary differences between financial reporting and income tax accounting at September 30, 2009 or 2008.

National Association of Investors Corporation

Notes to Consolidated Financial Statements September 30, 2009 and 2008

Note 6 - Commitments

Effective February 15, 2006, NAIC entered into a contract for professional services related to business and membership development through February 28, 2009. The terms of the agreement include a monthly fee of \$12,500 plus incentive compensation based on certain business retention and new business development measures. The agreement is cancellable with written notice. Effective October 1, 2008, the agreement was modified and the monthly fee was reduced to \$7,500 plus incentive compensation. Upon expiration on February 28, 2009, the agreement was extended on a month-to-month basis at \$7,500 until a new agreement was formed subsequent to year end for a reduced fee of \$5,500 effective through March 2010.

Note 7 - Employee Benefit Plan

NAIC has an employee 401(k) salary deferral plan. All employees who have completed six months of service are eligible to participate in the plan. NAIC matches 25 percent of a participant's elective deferral up to a maximum of 6 percent of gross pay. Maximum contributions are also limited by the Internal Revenue Service regulations. NAIC made contributions of approximately \$17,000 and \$5,000 to the plan for the years ended September 30, 2009 and 2008, respectively.

Note 8 - Merger

On June 1, 2009, NAIC's wholly owned subsidiary, ICCI Merger Sub, Inc., merged with and into ICLUBcentral, Inc., a Delaware corporation engaged in the development and marketing of investment and accounting products. The articles of incorporation and bylaws of ICLUBcentral, Inc. were amended and restated to read the same as ICCI Merger Sub, Inc.'s immediately prior to the merger, except the name of the surviving corporation is ICLUBcentral, Inc. The preferred and common stock in ICLUBcentral, Inc. was converted into rights to receive "merger consideration" of \$5,230,913, consisting of closing payments of \$400,000 and earn-out payments estimated at \$4,830,913 (9.55 percent of combined adjusted net revenues (CANR) for 10 years). If CANR is less than the CANR for the previous year, then NAIC will owe the excess, if any, of 5 percent of combined unadjusted gross revenues over 9.55 percent of CANR.

The results of operations for ICLUBcentral, Inc. have been included in the accompanying consolidated financial statements from the merger date through September 30, 2009.

National Association of Investors Corporation

Notes to Consolidated Financial Statements September 30, 2009 and 2008

Note 8 - Merger (Continued)

The following is a condensed balance sheet showing the allocation of the purchase price to ICLUBcentral, Inc.'s identifiable assets, liabilities, and intangible assets as of the date of acquisition:

Current assets	\$ 245,602
Property and equipment	25,000
Intangible assets	1,084,583
Goodwill arising in the acquisition	<u>4,486,826</u>
Total assets	<u>\$ 5,842,011</u>
Current liabilities	\$ 611,098
Equity	<u>5,230,913</u>
Total liabilities and equity	<u>\$ 5,842,011</u>

Subsequent to the merger, the companies signed a shared services agreement effective through May 31, 2014, which allows for allocation of shared costs between the entities. Total shared costs for the period from June 1, 2009 through September 31, 2009 totaled \$115,137. The effects of this transaction have been eliminated through intercompany accounts on the consolidated financial statements.

Note 9 - Going Concern and Management's Plans

The Organization has had ongoing recurring decreases in net assets, including a decrease in net assets of \$979,204 and \$1,421,622 for the years ended September 30, 2009 and 2008, respectively. In addition, at September 30, 2009, the Organization's current liabilities exceeded its current assets by \$393,817. Those factors create a need to continue making improvements in order to ensure the Organization remains as a going concern. The management and board of directors of the Organization have made many changes to improve the viability of the Organization for the future. In June 2009, NAIC purchased ICLUBcentral, Inc. (see Note 1), which is a developer and provider of club accounting and analytical software. NAIC management and board of directors believe that ICLUB will make a positive contribution to the bottom line and will give the Organization a more well-rounded portfolio of products. Many of the administrative positions in the two organizations have been combined and the ICLUB offices in Boston have been closed. The ICLUB arm of the Organization will be launching a marketing campaign for the Investment Advisory Service newsletter to the BetterInvesting community. This newsletter has not been an endorsed or heavily marketed product in the past few years.

To improve current investment club retention rates, attract new clubs, and increase the average revenue per member, NAIC has restructured its membership programs and fee structures.

National Association of Investors Corporation

Notes to Consolidated Financial Statements September 30, 2009 and 2008

Note 9 - Going Concern and Management's Plans (Continued)

Ongoing activities to expand sources of revenue include increased grant writing efforts, increased focus on soliciting corporate contributions, and development of new membership initiatives designed to build NAIC's email marketing list. In addition, NAIC is increasing its marketing initiatives to include partnering with associations whose members match NAIC's demographics, purchasing email distribution lists, and joint marketing of membership offerings.

Ongoing efforts to reduce expenses include streamlining the BetterInvesting Magazine production and delivery as well as outsourcing certain activities.

The ability of the Organization to continue as a going concern is dependent upon its success in generating additional revenue. The consolidated financial statements do not include any adjustments that might be necessary if the Organization is unable to continue as a going concern.

Additional Information



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To the Board of Directors
National Association of Investors
Corporation

We have audited the consolidated financial statements of National Association of Investors Corporation as of September 30, 2009 and 2008. Our audits were made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The consolidating balance sheet, consolidating schedule of activities and changes in net assets, and consolidated schedule of operating expenses are presented for the purpose of additional analysis rather than to present the financial position and results of operations of the individual companies and are not a required part of the basic consolidated financial statements. The consolidating and consolidated information has been subjected to the procedures applied in the audits of the consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

Plante & Moran, PLLC

April 13, 2010

National Association of Investors Corporation

Consolidating Balance Sheet September 30, 2009

	NAIC	ICLUBcentral, Inc.	Eliminating Entries	Total
Assets				
Current Assets				
Cash and cash equivalents - Home office	\$ 508,430	\$ 135,695	\$ -	\$ 644,125
Cash and cash equivalents - Chapters	626,184	-	-	626,184
Accounts receivable - Net	299,412	36,384	(142,797)	192,999
Investments - Home office	155,196	-	-	155,196
Investments - Chapters	322,827	-	-	322,827
Inventories	127,793	24,365	-	152,158
Prepaid expenses and other current assets	235,203	7,623	-	242,826
Total current assets	2,275,045	204,067	(142,797)	2,336,315
Investments - Home office	745,164	-	-	745,164
Intangible Assets	-	1,048,430	-	1,048,430
Goodwill - Net	-	4,337,265	-	4,337,265
Property and Equipment - Net	3,161,530	20,583	-	3,182,113
Investment in Subsidiary	5,092,495	-	(5,092,495)	-
Total assets	<u>\$ 11,274,234</u>	<u>\$ 5,610,345</u>	<u>\$ (5,235,292)</u>	<u>\$ 11,649,287</u>
Liabilities and Net Assets				
Current Liabilities				
Accounts payable	\$ 198,622	\$ 170,731	\$ (142,797)	\$ 226,556
Deferred revenue	1,364,549	299,496	-	1,664,045
Current portion of contingent liability - Merger earn-out payment	628,582	-	-	628,582
Accrued liabilities and other:				
Accrued compensation	123,876	12,875	-	136,751
Other accrued liabilities	45,437	28,761	-	74,198
Total current liabilities	2,361,066	511,863	(142,797)	2,730,132
Long-term Liabilities - Deferred revenue	738,456	121,125	-	859,581
Contingent Liability - Merger earn-out payment	4,202,331	-	-	4,202,331
Total liabilities	7,301,853	632,988	(142,797)	7,792,044
Net Assets				
Unrestricted	3,922,381	4,977,357	(5,092,495)	3,807,243
Temporarily restricted	50,000	-	-	50,000
Total net assets	3,972,381	4,977,357	(5,092,495)	3,857,243
Total liabilities and net assets	<u>\$ 11,274,234</u>	<u>\$ 5,610,345</u>	<u>\$ (5,235,292)</u>	<u>\$ 11,649,287</u>

National Association of Investors Corporation

Consolidating Statement of Activities and Changes in Net Assets Years Ended September 30, 2009

	NAIC	ICLUBcentral, Inc.	Eliminating Entries	Total
Changes in Net Assets				
Software sales	\$ 145,073	\$ 492,538	\$ -	\$ 637,611
Publication, book, and other sales	61,144	-	-	61,144
National Convention and other conference sales	225,885	-	-	225,885
Chapter program sales	261,016	-	-	261,016
Other sales	30,197	-	-	30,197
Corporate membership dues	186,323	-	-	186,323
Club membership dues	1,941,968	-	-	1,941,968
Individual membership dues	1,025,606	-	-	1,025,606
Online premium service membership dues	452,999	-	-	452,999
Subscriptions and advertising	346,273	-	(20,010)	326,263
Grant revenue	20,000	-	-	20,000
Investment income	1,828	-	-	1,828
Royalty and other income	271,677	-	-	271,677
Shared services income	115,138	-	(115,138)	-
Total changes in net assets	5,085,127	492,538	(135,148)	5,442,517
Operating Expenses - Program				
Payroll and related expenses	1,696,397	230,141	-	1,926,538
Publications	541,439	-	-	541,439
Postage and shipping	419,625	887	-	420,512
Software	331,068	54,477	-	385,545
Repairs and maintenance	81,787	271	-	82,058
Depreciation and amortization	579,642	190,131	-	769,773
Professional fees	400,232	31,171	-	431,403
Profit sharing and 401(k) plan expenses	17,103	-	-	17,103
Advertising and promotion	14,354	34,753	(20,010)	29,097
Office supplies	20,182	219	-	20,401
Outside services	32,467	-	-	32,467
Utilities	115,073	20,723	-	135,796
Travel	68,286	16,617	-	84,903
Property and other taxes	99,117	-	-	99,117
Insurance	280,765	-	-	280,765
Bank charges	74,526	1,455	-	75,981
Board and council expenses	373,505	7,400	-	380,905
National Convention and other conferences	190,895	11,069	-	201,964
Office rent	-	9,378	-	9,378
Chapter program expenses	222,190	-	-	222,190
Deferred compensation	7,789	-	-	7,789
Grant expenses	2,753	-	-	2,753
Other	241,580	137,402	(115,138)	263,844
Equity in the earnings (losses) of subsidiary	138,418	-	(138,418)	-
Total operating expenses	5,949,193	746,094	(273,566)	6,421,721
Decrease in Net Assets	(864,066)	(253,556)	138,418	(979,204)
Net Assets - Beginning of year	4,836,447	5,230,913	(5,230,913)	4,836,447
Net Assets - End of year	\$ 3,972,381	\$ 4,977,357	\$ (5,092,495)	\$ 3,857,243

National Association of Investors Corporation

Consolidated Schedule of Operating Expenses

	Year Ended	
	September 30, 2009	September 30, 2008
Payroll and related expenses	\$ 1,926,538	\$ 2,241,867
Publications	541,439	717,648
Postage and shipping	420,512	524,005
Software	385,545	589,693
Repairs and maintenance	82,058	99,941
Depreciation and amortization	769,773	664,753
Professional fees	431,403	1,007,424
Profit sharing and 401(k) plan expenses	17,103	4,371
Advertising and promotion	29,097	29,360
Office supplies	20,401	20,628
Outside services	32,467	158,935
Utilities	135,796	143,287
Travel	84,903	89,817
Property and other taxes	99,117	134,519
Insurance	280,765	367,816
Bank charges	75,981	97,697
Board and council expenses	380,905	317,641
National Convention and other conferences	201,964	300,236
Office rent	9,378	-
Chapter program expenses	222,190	331,136
Contributions	-	79
Deferred compensation	7,789	127,372
Grant expenses	2,753	196,403
Other	263,844	376,024
Total operating expenses	<u>\$ 6,421,721</u>	<u>\$ 8,540,652</u>